



May 9, 2018

American Tower Site #40124

Dear Ms. Lindsey,

It was a pleasure speaking with you. As discussed, here are the offers, please review below:

Option 1: Purchase

- Cash payment of **\$3,500,000** paid at closing in exchange for a buyout of the marketing agreement, purchase of the physical tower, and perpetual easement interest in your property

Option 2: Extension

- Extend the current marketing agreement beyond the expiration date, 5/23/2024, for eight (8) additional five (5) year terms
- Payments remain in full force and effect through the extended terms

If you would please review and get back with me to discuss, it would be appreciated. Should you have any questions or concerns please do not hesitate to contact me.

I look forward to hearing from you.

All proposals are contingent upon American Tower's confirmation, review and approval, to its sole satisfaction of; 1) a title report and if necessary, a land survey of the property; and 2) final approval and authorization by American Tower's Executive Team. All proposals are good for a limited time and for discussion purposes only. This proposal shall not create a binding contract in the absence of a further written agreement signed by both parties.

Sincerely,

Will Snider

Land Acquisitions

American Tower Corporation

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